



CITY OF INDIANOLA COUNCIL STUDY MEETING

May 1, 2023

6:00 PM

City Council Chambers

110 N 1st Street, Indianola, Iowa

Agenda

- 1. Interviews of candidates who applied to fill the vacancy of the At-Large Council Seat.**
 - A. Applications
- 2. Discussion regarding upcoming agenda items from within the regular May 1, 2023 City Council meeting at 7:00 p.m.**



MEMORANDUM

To: Mayor and City Council

From:

Date: May 1, 2023

Subject: Applications

Recommendation:

Attachments:

1. Randy Bickham Application 04062023
2. Brad Green Application 04102023
3. Brian Endrizal Application
4. Josh Rabe Application 04252023



CITY CLERK'S OFFICE

110 N 1st Street, Indianola, IA 50125-0299 • www.indianolaiowa.gov
515-961-9410 phone • 515.961.9402 fax

COUNCIL MEMBER POSITION EXPRESSION OF INTEREST

PERSONAL INFORMATION

NAME:	Randy Bickham	TODAY'S DATE:	4/6/2023		
STREET ADDRESS:	505 W. Orchard Ave				
CITY:	Indianola	STATE:	IA	ZIP:	50125
EMAIL:	randybickham@gmail.com				
HOME PHONE:	515-962-0178	CELL PHONE:		WORK PHONE:	
OCCUPATION:	Project Manager	YEARS RESIDED IN INDIANOLA:	18		
HAVE YOU PREVIOUSLY SERVED AS AN ELECTED OFFICIAL, HERE OR ELSEWHERE?					☐ YES ☒ NO
OFFICE:		YEARS SERVED:			

Please provide an essay of no more than 500 words indicating:

- Why you desire to be a Council Member of Indianola;
- Why you believe you are qualified for this position; and
- How you will contribute to keep Indianola moving forward in a positive way.

Please also attach a resume or bio that includes a listing of work experience and civic involvement.

Completed applications, with all required attachments, must be received by **4:00 p.m. on Wednesday, April 26, 2023**. All materials must be submitted to:

City Clerk's Office
110 N. 1st Street
Indianola, IA 50125

Or

cityclerk@indianolaiowa.gov

Applicants will be asked to make a presentation of 5 minutes or less during the City Council study session at 6:00 p.m. on May 1, 2023. Applicants will be interviewed during the study session.

Applicant's Statement

I certify that I am legally eligible for appointment to the office for which I am applying, including residency requirements. I agree, if appointed, to fairly and impartially, to the best of my ability, discharge all the duties of the office as required by law.

Randy Bickham

Digitally signed by Randy Bickham
Date: 2023.04.06 07:31:54 -05'00'

4/6/2023

SIGNATURE

DATE

In submitting my application for the position as a City Council Member for Indianola, I will review my qualifications.

I have lived in the same home in Indianola on Orchard Ave for approximately 18 years. My seven children have all graduated from Indianola high school with my family being active in many school programs. My wife, children, and I have volunteered within the community in many areas including the schools, sports, parks and recreation, local church service, community clean-up efforts, and other areas.

We have seen growth and change in Indianola both for better and for worse. I would like to see Indianola continue to grow and improve as a great community for my grandchildren, just as it has been for my children.

I would like to see Indianola continue to promote business growth within the community while developing sustainable residential growth. From a council perspective, I see the role as generating a positive attitude among community members. This can be accomplished in working with the many organizations and businesses within the city by obtaining feedback, buy-in, and support.

I have a BA in Communications from Boise State University and an MBA from the University of North Alabama. I am currently employed with GDIT as a project manager. This position allows me flexibility in my schedule to be able to attend to some of the duties of the office.

I have been a project manager for many years and have led and coordinated many projects and meetings, keeping them on track and on time. I've managed successful project implementations ranging from small \$10,000 projects to multi-year initiatives exceeding \$20 million.

Between my education, work, and volunteer backgrounds, I have an extensive history of public speaking, committee work, and leadership experience. I am currently serving on the Parks and Recreation Committee.

I appreciate the consideration for this position and feel that I can offer a great deal of experience to the position.

Thank you,

Randy Bickham

Randy Bickham

505 W. Orchard Ave, Indianola, IA 50125 | randybickham@gmail.com | 515-883-0986

ROLES:

PMO Manager
Project Manager
Scrum Master/Coach/Trainer
Product Owner
UI/UX Developer
Team/Technical Lead
Business Analyst
EDI
Programmer
Data Analyst
Technical Writer

TOOLS/PROCESSES/METHODS:

Agile/SCRUM/Waterfall/Lean
Six Sigma/LEAN
Project Management
UI/UX/508 compliance
Salesforce
Microsoft Dynamics CRM
AWS, Azure
Data Analysis/Metrics/KPI/GAP
Google Adwords/Analytics

INDUSTRY APPLICATION:

Benefits/Insurance/Finance
Marketing/Sales/HR
Transportation/Supply Chain
Agribusiness
Manufacturing/Construction
Government

EDUCATION/CERTIFICATIONS:

M.B.A., with emphasis in IT - University of North Alabama

B.A., Communications - Boise State University, Boise ID

PMP – Project Management Institute

SAPMC – Stanford Advanced Project Manager – Stanford Univ.

CSM - Certified ScrumMaster
Scrum Alliance

Quick Summary

Over 25 years of work in project management, product development, programming, system support, dev-ops, training/coaching, architecture, security, business analysis, vendor management, and reporting

Over 15 years of experience leading development teams.

15+ years working with Agile, including Scrum, Kanban, & XP

6+ years CRM (Salesforce and Microsoft Dynamics) experience.

MBA in Business Administration and a BA in Communications with additional graduate course work in psychology and human factors engineering (usability). PMP, SAPMC, & CSM certified

SKILLS INVENTORY

- **Agile** Experience: Scrum, XP, AUP, Kanban, Test-driven dev, time box, paired programming, use case, & retrospective
- **CRM** Tools: Salesforce, Microsoft Dynamics, Oracle CRM
- **Team Management** including KPI's, working with Stakeholders, backlog, and the full product life cycle
- **EDI**: working with logistics, health care, and other systems
- **Atlassian** tools: Jira, Crowd, Confluence, Bamboo, Bitbucket
- **Release Management** including schedules and migrations
- **ERP** Tools: SAP, Oracle, Workday
- **Reporting**: SAP BO, MS Power BI, Crystal Reports
- **Trainer/Coach**: taught classes on technology and Agile
- **Servers and hardware installation** and maintenance
- **Programming Languages** Python, Java, JSP, Groovy, Grails, APEX, Visualforce, ColdFusion, CSS, JavaScript, AJAX, SQL, HTML, XML, XSLT, PHP, .Net, ASP, Perl
- **Databases**: Microsoft SQL, Oracle, MySQL, DB2, Mongo
- **Lean**, Business Process Reengineering, Root Cause Analysis
- **Google**: Analytics, AdWords
- **E-Signature**: OneSpan, DocuSign, EchoSign
- **HR Systems**: Workday, Ceridian, ADP, JD Edwards
- **Microsoft** products: SharePoint, Project, Publisher, Visual Studio, Excel, Word, PowerPoint, Access, Visio, Outlook
- **Adobe** full CC product suite
- **Content Manger**: SharePoint, Contribute, Joomla
- **Learning Management Systems**: SAP (Litmos)

CHRONOLOGICAL SUMMARY OF EXPERIENCE

Indianola Parks and Recreation Council Member – currently on the board

Project Senior Manager – Veterans Administration, New York State HESC - GDIT – current position

Manager Project Management Office – Transportation - TMC Transportation

Senior Program Manager – Software Development - Oracle Construction and Engineering Business Unit

Technical Project Manager – Insurance - *Nationwide Insurance*

Senior System Analyst (EDI) – Insurance Benefits Administration - *Businessolver*

Senior Data Analyst – Insurance - *Aviva USA Insurance*

Senior Developer – Legal Insurance - *ARAG Group*

Developer – Agribusiness - *J.R. Simplot Company - Boise, ID*

Developer – Semiconductor Manufacturing - *Micron Technology Inc., Boise, ID*



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HOME PHONE:		CELL PHONE:		WORK PHONE:		
OCCUPATION:				YEARS RESIDED IN INDIANOLA:		
HAVE YOU PREVIOUSLY SERVED AS AN ELECTED OFFICIAL, HERE OR ELSEWHERE?					YES NO	
OFFICE:				YEARS SERVED:		

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SIGNATURE

DATE

I have called Indianola home for the last 16 years. My wife Jaci and I instantly felt an acceptance in this community and knew this is where we needed to grow our roots to raise our family of four kids. This sense of community started an itch to give back to our town. It's with this sense of giving back that I am applying for the open city council at-large vacancy.

My passion for service comes from personal and community leadership experiences. I have always wanted to be a part of something bigger than myself and it is through this need I entered the military. Through my service in both the U.S Army and the U.S. Air Force, I have been able to develop strong leadership qualities and discipline I hope can help build a stronger Indianola. Employed as a football coach at Simpson College, I get the privilege to mentor young men who will live within our community beyond their years at Simpson. I want them to know that people of Indianola care about them and want to see them succeed. My commitment to community spans serving on the Veterans Memorial Aquatic Center Board, volunteering at local charities, weather reports and coaching from youth to college sports.

My agenda as member of the City Council will be simple: to carefully consider each issue that comes before the council, seek input from the community, and to make the best decision I can for the future of the city based on the facts presented before me. I am not seeking this position having any agenda nor am I wanting to come in to try and ruffle feathers. All I want to do is improve the quality of life for citizens today and for many generations to follow. I understand the issues the City is facing such as rising prices for services and employee benefits and salaries, economic development, and space for new facilities needed for police and fire departments, aquatic center, and the library. I firmly believe having a new set of eyes can help strengthen what has been done and being a person who likes to think outside of the box I can bring new thoughts and visions to the community.

Jaci and I chose Indianola to raise our family, and we are excited about what the future holds for our city. Our children attend Simpson College, Indianola High School, Indianola Middle School, and Irving Elementary, so I can understand the passion that members of our community have for issues that can affect their home life and quality of life. Working with the Indianola School Board, a rejuvenated Chamber of Commerce, and other citizens in the community, my desire is to work collaboratively with other stakeholders to keep Indianola a growing and engaging community. If selected to serve on the Council, I promise to my colleagues on the Council that I will work hard, be prepared, will ask the tough questions that need to be asked, and seek answers to make sound decisions. I support enhanced business development, responsible spending, funding for the safety of all, and community involvement.

Thank you for considering my application and for your service to the community as Councilmembers. I appreciate your time and look forward to discussing my credentials with each of you.

George Bradley Green

700 North G Street

Indianola, IA 50125

(515)-577-7457

hooah03@gmail.com

QUALIFICATIONS:

Strong track record of problem-solving success in high pressure, operational settings

Adept at organizing and leading diverse staff in dynamic environments

Exceptional communicator, skilled in peer and team development

EDUCATION:

Masters in Geoscience in Applied Meteorology Summer 2023

Mississippi State University, Starkville, MS

Associate degree in Meteorology Jan 2017

Community College of the Air Force

Bachelor's Degree in Secondary Education- Graduated Cum Laude May 2004

Upper Iowa University, Fayette, IA

Associate degree in Biology- Graduated with Honors May 2000

Des Moines Area Community College, Ankeny, IA

WORK EXPERIENCE:

Weather Forecaster 2014-present

Iowa Air National Guard

- 7+ years producing weather forecasts for UAV (Unmanned Aerial Vehicles) in data sparse regions of the world.
- Maintain a TS/SCI Clearance through the DoD.
- Provide real world mission related weather forecasts and up-to-date monitoring as missions are unfolding.
- Analyze climatic regimes, geography, terrain, weather system characteristics, centralized weather products, and indigenous surface and upper air reports to forecast weather conditions for all parts of mission to include takeoff, route, target and landing for locations worldwide.
- Advise senior staff officers and mission commanders of possible weather impact and provides assistance in making go/no go weather decisions for impending air and ground operations.
- Evaluate records and transmitted surface weather observations.
- Operate atmospheric instruments, weather radar and meteorological computer workstations, and utilizes satellite imagery and products provided by military, national, and international weather agencies.
- Issue advisories, watches, and warnings to alert users of dangerous or inclement weather.
- Identify, evaluate, and monitor significant weather developments, especially as they present potential impacts on critical flight operations.
- Identify and evaluate data sources for applicability and quality; operating communications and meteorological equipment to perform automated and interactive point selection; and initiates computer generated graphic sequences to accurately load, evaluate and display meteorological charts, alphanumeric data and statistical model output.

College Football Coach**2011-present**

Simpson College, Indianola, IA

- Assistant coach in charge of kickers, punters, and long snappers.
- Assist special teams coach with conducting research and analyzing previous games to develop game plans, tactics, techniques, formations, and strategies.
- Determine individual player abilities, strengths, and weaknesses, and factoring these into the gameplay and strategy sessions.
- Assist in recruiting new players to the program

Anesthesia Tech**2011-2014**

Iowa Methodist Medical Center, Des Moines, IA

- Assisted Anesthesiologists during examinations and procedures such as open heart surgery and traumas.
- Obtained patient vital signs, to include height, weight, blood pressure, temperature, pulse and respiration.
- Performed phlebotomy and inserting IV's and arterial lines.
- Explained test procedures to patients.
- Monitor and troubleshooting of anesthesia machines before, during, and after procedures.

COMMUNITY SERVICE:

Veterans Memorial Aquatic Center Board, City of Indianola

Volunteer Crew National Balloon Festival

Community Weather Page

Volunteer Coach

AWARDS:

Air Force Achievement Medal (2)

Air Reserves Forces Meritorious Service Medal (2)

Graduated Cum Laude

Phi Theta Kappa National Honor Society for 2-year colleges

CERTIFICATIONS:

CPR

FIRST AID

BCLS/ACLS

BOARD OF EDUCATIONAL EXAMINERS TEACHER LICENSE

SOFTWARE:

GIS, Python, Microsoft Word, Excel, Office Suite, and Outlook

Adobe Acrobat and Photoshop



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COUNCIL MEMBER POSITION EXPRESSION OF INTEREST

PERSONAL INFORMATION

NAME:	Brian Endrizal	TODAY'S DATE:	04/17/2023		
STREET ADDRESS:	1000 N 9th Street				
CITY:	Indianola	STATE:	Iowa	ZIP:	50125
EMAIL:	brianendrizal@gmail.com				
HOME PHONE:	515-962-7020	CELL PHONE:	515-865-7344	WORK PHONE:	
OCCUPATION:	Consultant	YEARS RESIDED IN INDIANOLA:	16		
HAVE YOU PREVIOUSLY SERVED AS AN ELECTED OFFICIAL, HERE OR ELSEWHERE?					☐ YES ☒ NO
OFFICE:		YEARS SERVED:			

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Brian Endrizal

04/17/2023

Mayor Erickson and Council Members,

April 17, 2023

I am thrilled to be considered for the Council at Large seat in Indianola, Iowa. This city has been my home for many years, and I have a deep passion for its growth and development. I am excited about the opportunity to use my experience and skills to serve my community and keep Indianola moving forward in a positive direction.

The first question that I want to address is why I desire to be a Council Member of Indianola. As a resident of this city, I have seen the tremendous growth and development that has taken place over the years. However, I also recognize that there are still challenges that need to be addressed, and I believe that I can contribute to finding solutions to these issues. I am committed to serving the people of Indianola and working collaboratively with the other members of the Council to make this city an even better place to live, work, and play.

The second question that I want to address is why I believe I am qualified for this position. I have a diverse background that includes 25 years of experience in law enforcement, raising three children in the Indianola school system, and running for Warren County Sheriff. My law enforcement experience has given me a deep understanding of the issues facing our community and the ability to work collaboratively with others to find solutions. My experience as a parent has given me a unique perspective on the challenges facing our schools and the importance of investing in our youth. Finally, my unsuccessful but rewarding run for Warren County Sheriff has given me a firsthand understanding of the challenges of campaigning and the importance of working hard to earn the trust and support of the community.

The third question that I want to address is how I will contribute to keeping Indianola moving forward in a positive way. First and foremost, I will listen to the concerns and ideas of the community and work to address them. I believe that the most effective leaders are those who are willing to listen and respond to the needs of the people they serve. Additionally, I will bring my experience and skills to the Council to work collaboratively with my fellow members to find solutions to the challenges facing our community. I believe that working together, we can make Indianola an even better place to live, work, and play.

In conclusion, I am excited about the opportunity to serve as a Council Member at Large for Indianola, Iowa. I am committed to working collaboratively with my fellow members of the Council and the community to address the challenges facing our city and keep Indianola moving forward in a positive way. I look forward to the opportunity to earn the trust and support of the community and serve as a strong voice for the people of Indianola.

Warmest regards,

Brian Endrizal

Brian Endrizal
Indianola, Iowa 50125
(515) 865-7344
Email: brianendrizal@gmail.com

Special Agent *Retired*
Federal Bureau of Investigation

09/1997 - 06/2018
Detroit & Omaha FBI Field Offices

Accomplished, multifaceted law enforcement & intelligence management professional with extensive, wide-ranging experience and distinguished record of service with the FBI.

Senior-level Criminal and National Security Investigator responsible for the execution of a wide diversity of operations and activities, in the United States and overseas, including but not limited to comprehensive investigations of complex, multi-jurisdictional crimes of violence, including Serial Armed Robberies, Bank Robberies, Kidnappings, Fugitives, Extortions, Crimes Against Children (CAC), Human Trafficking and Domestic & International Terrorism.

Proven ability to develop strong relationships with and gain the trust of colleagues, law enforcement agencies, interagency partners, and members of the public. Highly trained in aspects of security management, leadership, strategic operations, investigations, and training in the United States and overseas. A background in vulnerability assessment and mitigation, security planning, threat and risk assessment/analysis, crime prevention, and investigative management/operations. A well-organized and staunch performer with the flexibility to adapt to constantly shifting security priorities under substantial risk/threat conditions. Excellent written and oral communication skills; consult effectively with colleagues, senior management, and the public.

Managed Agents and Specialized Support personnel on several investigative and Operational squads throughout FBI career both within the United States and OCOUNS(Overseas Deployments), with responsibility over personnel to include performance reviews/appraisals, and budgeting. Selected as the Primary Firearms Instructor for the FBIs Detroit Division, with over 350 Agents, firearms ranges, training, maintenance, and budgeting.

Selected for FBI overseas assignments: Balad, Iraq 2006(SSE) / Kandahar, Afghanistan (AF) 2008(SSE)/ Bagram Air Base 2010(XO BAF), AF/ US Embassy, Kabul, AF 2016-17. (SABT LEGAT Kabul)

Sensitive site exploitation (SSE) actions taken on combat missions to ensure that documents, material, and personnel are identified, collected, protected, and evaluated in order to facilitate follow-on actions; that provided intelligence for future operations and answer intelligence requirements for DOD and FBI

senior leadership. Executive Officer or "XO", is the second-in-command, reporting to the FBI Deputy Legat Attaché(DLAT). The XO is responsible for the management of day-to-day activities, consulting daily with DLAT to concentrate on planning and managing the 30+ FBI personnel at BAF.

In addition to Investigative duties, selected and certified as: FBI Firearms Instructor, Tactical Instructor, Defensive Tactics Instructor, Active Shooter/ALERRT Instructor, HUMINT(*Covert intelligence-gathering through development/handling of sources*) Instructor and Special Agent Bomb Technician.

Current Activities

Public Safety Specialist

09/2022 – Present

Tetra Tech Consulting Services Inc.

- Developed school security assessment methodology and provided physical security specific technical guidance for tool development; coordinated with a multidisciplinary (e.g., planners, data-analytics, field assessors) team for the assessment of more than 1200 K through 12th grade schools. Conducted technical reviews of assessments, identifies gaps in reporting, and provided technical assistance for the completion of assessments.

BICS Investigator Contract/On Call

05/2021 – Present

Federal Bureau of Investigation.

- Provides timely and thorough background investigation (BI) and reinvestigation lead coverage to ensure that the FBI is staffed with personnel who meet FBI employment suitability criteria, and whose trustworthiness is sufficient for access to the classified and sensitive information necessary to perform their duties.

Executive Protection Contract/On Call

11/2019 – Present

T&M Protection Resources.

- Conducts security and risk mitigation measures taken to ensure the safety of VIPs or other individuals who may be exposed to elevated personal risk because of their employment, high-profile status, net worth, affiliations, or geographical location.
- Conducts physical infrastructure penetration tests (Red Cell operations) on facilities and personnel, evaluating security.

Team Adam Consultant Part-time/On call

04/2019 – Present

National Center for Endangered and Missing Children, Midwest region

- Team Adam Consultants provides rapid, onsite assistance to law-enforcement agencies and families during critical cases involving missing children. Consultants are deployed to the scene and provide technical assistance, connect families, and law enforcement to NCMEC's vast network of resources.

- Team Adam Consultants assist law enforcement with long-term missing cases utilizing case reviews, landfill assessments, search and rescue, biometrics collection and the integration of all other available NCMEC resources.
- Team Adam partners with FEMA to provide child reunification services during federally declared disasters, aiding families affected by such disasters nationwide.

District Security Officers (DSO) *Part time*
Southern District of Iowa

11/2018 - Present
United States Marshal
Service

- Securing and processing federal prisoners in the cellblock, courtroom, and during transportation
- Securing and transporting federal prisoners to and from medical appointments and/or hospitalization
- Securing federal, seized, or forfeited property (including entry control, roving patrol, fixed posts, and emergency response)

Private Investigator/Security Consultant
Iowa

10/2018 - Present
Endrizal Investigation &
Consulting

- Engaging private individuals and business who need investigative and security consultant services in Iowa and abroad.

Education/Experience

Police Officer/Detective
Montgomery Police Department

06/1994 – 09/1997
City of Montgomery, AL

Infantryman
United States Army

07/1990 – 06/1994
Desert Shield/Storm Veteran

Bowling Green State University, Bowling Green, Ohio
BAC Communications
07/1984 – 12/1988

Accomplishments/Certifications/Social

- Current Security Clearance: FBI Top Secret.
- State of Iowa Certified Firearms, Defensive Tactics and Chemical-Less than Lethal Instructor.
- Licensed, Bonded and Certified Private Investigator, State of Iowa.
- Member of the American Legion, Post 165-Indianola, Iowa
- <https://www.linkedin.com/in/brian-endrizal-86692433>



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HAVE YOU PREVIOUSLY SERVED AS AN ELECTED OFFICIAL, HERE OR ELSEWHERE?					YES NO	
OFFICE:				YEARS SERVED:		

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SIGNATURE

DATE

My wife and I have been citizens of Indianola for over 11 years. We chose Indianola when we relocated to Iowa from Northern California. It has always been our belief that you should be involved in the community where you live. Indianola is our home; it is where we have and will continue to raise our children. I have long considered running for an elected position and have not done so in the past because the timing was not right for my family. I believe this position requires a strong level of focus and skill to be effective. I have been involved in the growth of Indianola through work and service for many years and would like to take an even more active role going forward. Great strides have been made over recent years towards a very bright future for Indianola. From residential growth to commercial development, multiple infrastructure projects and the reshaping of our city square; I believe the future for Indianola is even brighter. I have served on the Planning and Zoning commission for Indianola since February 2014. In that time, I have developed a strong understanding of how our local government works and how our work has helped shape Indianola's growth. Working on projects like our Comprehensive Plan update and serving on the steering committee for our city code overhaul, I believe has given me a solid understanding of our best path forward as a city. Professionally, I have been involved in some form of construction, real estate, and development work my whole life. For the last several years, I have been developing commercial projects in several different states and all over Iowa. I have worked with the Indianola Community Development department on multiple projects in our city. I understand what makes these projects work for owners and developers, as well as the cities where they are being developed. Understanding how different cities function and attending their zoning commission and city council meetings has honed my perspective and widened my knowledgebase. I believe that I can use this experience to bring a unique perspective to our city in this role, as well as get up to speed quickly on efforts already in motion. My wife Shayla currently serves as president of the Friends of the Indianola Public Library, and we have both coached multiple youth soccer teams. I have worked with the Backpacks for Hunger program and currently help with various projects at Lighthouse Community Center. Our children are currently in 5th and 8th grade and we have utilized many of the programs and facilities the city offers with them. I share this because these have all helped to shape my perspective and love for this city and fuel my passion to continue moving it forward. We must continue our balanced approach to growth so that we can continue to offer and expand upon the opportunities available for all people who live in and visit Indianola.

JOSH RABE

602 Sunset Drive Indianola, IA 50125 ·
515.494.1810 josh.rabe@yahoo.com

SKILLS AND QUALIFICATIONS

- 14 YEARS OF REAL ESTATE BROKERAGE EXPERIENCE IN MULTIPLE STATES
- 22 YEARS OF CONSTRUCTION EXPERIENCE PRIMARILY IN SALES, ESTIMATING, AND OFFICE MANAGEMENT.
- PROFICIENT IN IMPLEMENTING CPM SCHEDULES INTO A PRECONSTRUCTION & DEVELOPMENT ENVIRONMENT.
- REALTIONSHIP BASED SALES APPROACH RESULTS IN WIN-WIN SOLUTIONS.
- POSSESSES HIGH LEVEL OF INTEGRITY WITH A PROVEN TRACK RECORD OF ESTABLISHING AND MAINTAINING POSITIVE CUSTOMER EXPERIENCES AND RESULTS.
- BACKGROUND IN ENTERING NEW MARKETS; NAVIGATING SITE PROCURMENT AND MUNICIPALITY APPROVALS.
- CRITICAL THINKER AND SELF-STARTER WITH EXPERIENCE IN MANAGING BUDGETS AND ANALYZING MARKET TRENDS.

PROFESSIONAL EXPERIENCE

JANUARY 2021 - CURRENT

REAL ESTATE DEVELOPMENT MANAGER, KUM & GO

MANAGE THE SITE SELECTION AND GOVERNMENT ENTITLEMENT PROCESS FOR NEW STORES; CURRENT MARKETS SALT LAKE CITY, UT & EASTERN IOWA. PAST MARKET GRAND JUNCTION, CO.

SEPTEMBER 2018 - JANURY 2021

DEVELOPMENT & PRECONSTRUCTION MANAGER, DOWNING

ACT AS THE CONDUIT BETWEEN SALES AND OPERATIONS; OVERSEEING SITE SELECTION, PRECONSTRUCTION SCHEDULES, DESIGN AND ENGINEERING CONSULTANTS, PROJECT COST ESTIMATES, AND MUNICIPALITY APPROVALS.

JANUARY 2017 – SEPTEMBER 2018

ASSOCIATE BROKER, IOWA REALTY

RESIDENTIAL, FARM, & COMMERCIAL REAL ESTATE BROKERAGE SERVICES.

AUGUST 2011 – JANUARY 2017

ASSOCIATE BROKER, PEOPLES COMPANY

RESIDENTIAL, FARM, & COMMERCIAL REAL ESTATE BROKERAGE SERVICES.

ACTIVITIES & VOLUNTEERISM

- PLANNING & ZONING COMMISSIONER & PAST CHAIR (2014-CURRENT)
- 3 RIVERS DUCKS UNLIMITED TREASURER & PAST CHAIR (2011-CURRENT)
- WORSHIP LEADER AT INDIANOLA FREEDOM FELLOWSHIP (2010-CURRENT)
- LIGHTHOUSE COMMUNITY CENTER (2021-CURRENT)